

EMO

Dean of
Graduate Studies

Direct Address
Shelley Benston
Student Services Centre
100
Burnaby BC V5A 1S6
Canada

Mailing Address
388 University Drive
Burnaby BC V5A 1S6
Canada

TO: Senate

TEL

FROM Wade Parkhouse, Dean, Graduate Studies



RE Beedie School of Business

[GS2012.07]

CC Colleen Collins

DATE January 17, 2012

For information

Acting under delegated authority at its meeting of 16 January 2012, the SGSC approved the following curriculum revisions:

Effective Date is September 2012**Beedie School of Business****[GS2012.07]****a. Master Program Business Administration (MBA)**

- i) Change to title: BUS 704-3 Leadership and Groups
- ii) Change to title: BUS 710-3 Managing Global Enterprises
- iii) Change to title: BUS 714-3 Entrepreneurship
- iv) Change to title: BUS 718-4 Business Strategy

b. Master Program Business Administration (MOT MBA)

- i) Change to number: BUS 757-2 Negotiations

Senators wishing to consult a more detailed report of curriculum revisions may do so by going to DocuShare:

<https://docushare.sfu.ca/dsweb/View/Collection-12682>

If you are unable to access the information, please call [778-782-3168](tel:778-782-3168) or email shelley_gair@sfu.ca.



Graduate Course Minor Change Form

This form is for an SFU department or program to request a minor change to an existing graduate course. After approval and signature by the faculty graduate studies committee, this form should be forwarded to the Dean of Graduate Studies for approval by the Senate Graduate Studies Committee (SGSC). SGSC will forward the approval to Senate for information.

DEPARTMENT

Department / School / Program MBA	Contact name Somi Mann	Contact email mba@sfu.ca
Please revise the following elements of the indicated graduate course: <input type="checkbox"/> Catalogue number <input type="checkbox"/> Units <input checked="" type="checkbox"/> Title <input type="checkbox"/> Description <input type="checkbox"/> Other: _____		

CURRENT COURSE

Please complete only the fields to be changed.

Program (eg. ECON) BUS	Number (eg. 810) 704	Units (eg. 4) 3
Course title (max 80 characters) Leadership and Team Building		
Short title (appears on transcripts, max 25 characters) Leadership		
Course description for SFU Calendar <input type="checkbox"/> see attached		

REVISED COURSE

Please complete only the fields to be changed.

Program (eg. ECON) BUS	Number (eg. 810) 704	Units (eg. 4) 3
Course title (max 80 characters) Leadership and groups		
Short title (appears on transcripts, max 25 characters)		
Course description for SFU Calendar <input type="checkbox"/> see attached		

NO
change

This is combined with an undergrad course. <input type="checkbox"/> Yes <input type="checkbox"/> No
Course number and units: _____
Additional course requirements for graduate students

This is combined with an undergrad course. <input type="checkbox"/> Yes <input type="checkbox"/> No
Course number and units: _____
Additional course requirements for graduate students

APPROVALS

Colleen Collins
Faculty graduate studies committee name
W. Parkhouse
Senate graduate studies committee name

[Signature]
Signature
[Signature]
Signature

Dec. 23/2011
Date
Jan 18/12
Date

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CURRENT COURSE

Please complete only the fields to be changed.

Program (eg. ECON) BUS	Number (eg. 810) 710	Units (eg. 4) 3
Course title (max 80 characters) Emerging Markets		
Short title (appears on transcripts, max 25 characters) "		
Course description for SFU Calendar <input type="checkbox"/> see attached		

REVISED COURSE

Please complete only the fields to be changed.

Program (eg. ECON) BUS	Number (eg. 810) 710	Units (eg. 4) 3
Course title (max 80 characters) Managing Global Enterprises		
Short title (appears on transcripts, max 25 characters) "		
Course description for SFU Calendar <input type="checkbox"/> see attached		

This is combined with an undergrad course. <input type="checkbox"/> Yes <input type="checkbox"/> No Course number and units: _____ Additional course requirements for graduate students

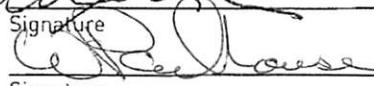
This is combined with an undergrad course. <input type="checkbox"/> Yes <input type="checkbox"/> No Course number and units: _____ Additional course requirements for graduate students

APPROVALS

Colleen Collins
Faculty graduate studies committee name

W. Parkhouse
Senate graduate studies committee name


Signature


Signature

Dec 23, 2011
Date

Jan 12/11
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CURRENT COURSE

Please complete only the fields to be changed.

Program (eg. ECON) BUS	Number (eg. 810) 714	Units (eg. 4) 3
Course title (max 80 characters) New Ventures		
Short title (appears on transcripts, max 25 characters) "		
Course description for SFU Calendar <input type="checkbox"/> see attached		

REVISED COURSE

Please complete only the fields to be changed.

Program (eg. ECON) BUS	Number (eg. 810) 714	Units (eg. 4) 3
Course title (max 80 characters) Entrepreneurship		
Short title (appears on transcripts, max 25 characters) "		
Course description for SFU Calendar <input type="checkbox"/> see attached		

This is combined with an undergrad course. <input type="checkbox"/> Yes <input type="checkbox"/> No
Course number and units: _____
Additional course requirements for graduate students

This is combined with an undergrad course. <input type="checkbox"/> Yes <input type="checkbox"/> No
Course number and units: _____
Additional course requirements for graduate students

APPROVALS

Colleen Collins
Faculty graduate studies committee name

W Parkhouse
Senate graduate studies committee name

[Signature]
Signature

[Signature]
Signature

Dec 23/2011
Date

Jan 18/12
Date

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Please revise the following elements of the indicated graduate course: <input type="checkbox"/> Catalogue number <input type="checkbox"/> Units <input checked="" type="checkbox"/> Title <input type="checkbox"/> Description <input type="checkbox"/> Other: _____		

CURRENT COURSE

Please complete only the fields to be changed.

Program (eg. ECON) BUS	Number (eg. 810) 718	Units (eg. 4) 4
Course title (max 80 characters) Strategic Management / Comprehensive Examination		
Short title (appears on transcripts, max 25 characters) "		
Course description for SFU Calendar <input type="checkbox"/> see attached		

REVISED COURSE

Please complete only the fields to be changed.

Program (eg. ECON) BUS	Number (eg. 810) 718	Units (eg. 4) 4
Course title (max 80 characters) Business Strategy		
Short title (appears on transcripts, max 25 characters) "		
Course description for SFU Calendar <input type="checkbox"/> see attached		

This is combined with an undergrad course. <input type="checkbox"/> Yes <input type="checkbox"/> No
Course number and units: _____
Additional course requirements for graduate students

This is combined with an undergrad course. <input type="checkbox"/> Yes <input type="checkbox"/> No
Course number and units: _____
Additional course requirements for graduate students

APPROVALS

Colleen Collins
Faculty graduate studies committee name
W. Parkhouse
Senate graduate studies committee name

[Signature]
Signature
[Signature]
Signature

Dec 23 / 2011
Date
Jan 18 / 12
Date



FACULTY OF BUSINESS ADMINISTRATION

Memo

To: Wade Parkhouse, Dean of Graduate Studies

From: Colleen Collins, Associate Dean, Graduate Programs

Date: December 23, 2011

Re: MBA Program Minor Course Changes

Dear Wade,

The SFU MBA Program would like to request the following minor course changes:

- Change the title of BUS 704 Leadership and Teamwork to Leadership and Groups
- Changes the title of BUS 718 Strategic Management to Business Strategy
- Change the title of BUS 710 Emerging Markets to Managing Global Enterprises
- Change the title of BUS 714 New Ventures to Entrepreneurship

Please find attached the minor course change request forms for each course.

If you have any further questions or concerns, please let me know.

Sincerely,

A handwritten signature in black ink, appearing to read "Colleen Collins", with a long horizontal flourish extending to the right.

Dr. Colleen Collins
Associate Dean Graduate Programs
Faculty of Business Administration
Simon Fraser University
778-782-5195

- graduate management admission test (GMAT) results
- applicants whose primary language is not English, or whose previous education was conducted in another language, must submit evidence of satisfactory completion of a standardized English test that is acceptable to the University (see 1.3.2 Admission to a Graduate Diploma Program). The minimum acceptable test scores are: TOEFL 88 with a minimum of 20 in each category (Internet based exam); or TOEFL 570 and TWE 5 (paper based exam); or TOEFL 230 (computer based exam) and IELTS with a 7.0 overall band score.
- a recent passport-style photograph
- interview (shortlisted candidates only)

Applicants should also refer to the program website located at www.sfu.ca/business/mba.

Program Requirements

Students must maintain a minimum 3.0 grade point average (GPA) (B average) and complete 45 units of prescribed courses including either a final essay or comprehensive examination (BUS 718) as follows.

Course work follows three general themes: foundation (F), transformation (T) and exploration (E).

- BUS 701-2 Strategy ^F
- BUS 702-3 Marketing Management ^F
- BUS 703-3 Managerial Economics ^F
- BUS 704-3 Leadership and Team Building ^T
- BUS 705-3 Financial/Managerial Accounting ^F
- BUS 706-2 Data and Decisions ^F
- BUS 707-2 Ethical Decision Making ^T
- BUS 708-3 Finance ^F
- BUS 709-3 Managing Information ^F
- BUS 710-3 Emerging Markets ^F
- BUS 711-3 Negotiation and Conflict Resolution ^F
- BUS 712-2 Cross-Cultural Management ^T
- BUS 714-3 New Ventures ^E
- BUS 715-3 Operations Management ^F
- BUS 716-3 Sustainability ^T
- BUS 718-4 Strategic Management/Comprehensive Examination ^F
- BUS 727-0 MBA Internship ^{E *}

and one of

- BUS 713-4 Essays ^{E +}
- BUS 718-4 Strategic Management/Comprehensive Examination ^F

^Ffoundation

^Ttransformation

^Eexploration

*Students entering a PhD program following completion of the required courses above may substitute a research assistantship during their first or second term of the PhD program for BUS 727 MBA Internship.

⁺pre-session course

Graduate diploma in business administration graduates may apply for course waivers for BUS 702, 703, 704, 705, 706, 708. A minimum 3.0 CGPA in that diploma program is required.

Courses from the other master of business administration programs or other programs may be used as substitutes for these courses at the discretion of the academic chair.

All graduate students must satisfy the academic requirements that are specified in the graduate general regulations (residence, course work, academic progress, supervision, research competence requirement, completion time, and degree completion), as well as the specific requirements for the program in which they are enrolled, as shown above.

Academic Requirements within the Graduate General Regulations

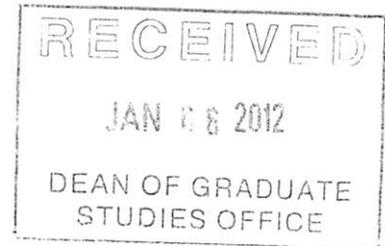
All graduate students must satisfy the academic requirements that are specified in the Graduate General Regulations (residence, course work, academic progress, supervision, research competence requirement, completion time, and degree completion), as well as the specific requirements for the program in which they are enrolled, as shown above.

[Return to business index page.](#)

For calendar inquiries and technical problems, contact calendar-sfu@sfu.ca | [Calendar changes and corrections](#)



FACULTY OF BUSINESS ADMINISTRATION



Memo

To: Wade Parkhouse, Dean of Graduate Studies

From: Colleen Collins, Associate Dean, Graduate Programs

Date: January 3, 2012

Re: MOT MBA Minor Course Change

Dear Wade,

The SFU Management of Technology MBA program would like to request the following minor course change:

- Change the catalogue number for the MOT Negotiations course from Bus 575 to Bus 757

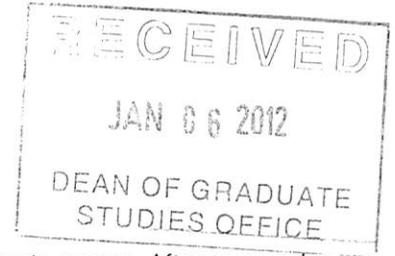
Please find attached the minor course change request form for the course.

If you have any further questions or concerns, please let me know.

Sincerely,

A handwritten signature in black ink, appearing to read "Colleen Collins".

Dr. Colleen Collins
Associate Dean Graduate Programs
Beedie School of Business
Simon Fraser University
778-782-5195



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DEPARTMENT

Department / School / Program Beedie School of Business	Contact name Colleen Collins	Contact email dodd@sfu.ca
Please revise the following elements of the indicated graduate course: <input checked="" type="checkbox"/> Catalogue number <input type="checkbox"/> Units <input type="checkbox"/> Title <input type="checkbox"/> Description <input type="checkbox"/> Other: _____		

CURRENT COURSE

Please complete only the fields to be changed.

Program (eg. ECON) Bus	Number (eg. 810) 575	Units (eg. 4) 2
Course title (max 80 characters) Negotiations		
Short title (appears on transcripts, max 25 characters)		
Course description for SFU Calendar <input type="checkbox"/> see attached		
Available course components <input type="checkbox"/> Lecture <input type="checkbox"/> Seminar <input type="checkbox"/> Laboratory <input type="checkbox"/> Practicum <input type="checkbox"/> Online <input type="checkbox"/> _____		
Grading basis <input type="checkbox"/> Graded <input checked="" type="checkbox"/> Satisfactory / Unsatisfactory <input type="checkbox"/> In Progress / Complete <input type="checkbox"/> _____		
Prerequisites (if any)		
This is combined with an undergrad course. <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Course number and units: _____		
Additional course requirements for graduate students		

REVISED COURSE

Please complete only the fields to be changed.

Program (eg. ECON) Bus	Number (eg. 810) 757	Units (eg. 4) 2
Course title (max 80 characters) Negotiations		
Short title (appears on transcripts, max 25 characters)		
Course description for SFU Calendar <input type="checkbox"/> see attached		
Available course components <input type="checkbox"/> Lecture <input type="checkbox"/> Seminar <input type="checkbox"/> Laboratory <input type="checkbox"/> Practicum <input type="checkbox"/> Online <input type="checkbox"/> _____		
Grading basis <input type="checkbox"/> Graded <input checked="" type="checkbox"/> Satisfactory / Unsatisfactory <input type="checkbox"/> In Progress / Complete <input type="checkbox"/> _____		
Prerequisites (if any)		
This is combined with an undergrad course. <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Course number and units: _____		
Additional course requirements for graduate students		

APPROVALS

Colleen Collins
Faculty graduate studies committee name
W Parkhouse
Senate graduate studies committee name

[Signature]
Signature
[Signature]
Signature

Jan 3, 2012
Date
Jan 18/12
Date

From: "Colleen Collins" <colleen.collins@sfu.ca>
To: "Sheilagh MacDonald" <sheilagh@sfu.ca>
Cc: "Mary Ann Pope" <mpope@sfu.ca>
Sent: Friday, January 6, 2012 3:24:25 PM
Subject: RE: BUS 772's number already in use; new number is 575

Yes this is the desired change – it is an mot course and it was a transposition error that made it 575—it should 757.

Colleen Collins PhD.
Associate Dean
Segal Graduate School
Beedie School of Business
Simon Fraser University
778-782-5195

From: Sheilagh MacDonald [mailto:sheilagh@sfu.ca]
Sent: January-06-12 1:36 PM
To: Colleen Collins
Cc: Mary Ann Pope
Subject: Fwd: BUS 772's number already in use; new number is 575
Importance: High

Colleen, please confirm that the 575 change to 757 is definitely the course number you want to use for MOT MBA.

Sheilagh

From: "Susan Walter" <swalter@sfu.ca>
To: "Shelley Gair" <shelley_gair@sfu.ca>, "Jo Hinchliffe" <joah@sfu.ca>, "Mary Ann Pope" <mpope@sfu.ca>, "Sheilagh MacDonald" <sheilagh@sfu.ca>
Sent: Tuesday, 29 November, 2011 10:52:36
Subject: BUS 772's number already in use; new number is 575

Hi everyone,

At the September 2011 Senate meeting, The Beedie School of Business submitted a New Course Proposal form for BUS 772-2 Negotiations. This course number is already in use, so I contacted the department asking for another course number. They suggested 575.